



EDUCATIONAL SERVICE DISTRICT 112  
ITB NO. ESD112-DE-12



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ADDENDUM ..... No. 02

SUBJECT..... Clarification of Marketing Requirement on Page 32, Sections 6.5.2 and 6.5.3

DATE ISSUED ..... August 29, 2012  
(updated on September 6, 2012 to include submittal instructions below)

**Important Note to Bidders:**

Only the items referenced in this addendum shall be revised. All other provisions, requirements, and terms and conditions of the Invitation to Bid #ESD112-DE-12 shall remain the same.

**Instructions to Bidders:**

Bidders shall sign, date and submit the form on this page with the rest of your company's bid materials. Insert all signed addenda pages, in sequential order, in front of Tab #1 in your three-ring binder. (Please insert *only page 1* from each addendum into the three-ring binder; do not include subsequent pages.)

Name of Company \_\_\_\_\_

Name of Authorized Representative (Please print) \_\_\_\_\_

Signature of Authorized Representative \_\_\_\_\_

Date Signed \_\_\_\_\_

**In reference to Page 32 of the Invitation to Bid #ESD112-DE-12.**

*Section 6.5.2a shall be inserted and indented under 6.5.2, and shall read:*

*At the time of the publication of this Invitation to Bid #ESD112-DE-12, nine ESD's in the state of Washington shall each host a regional DigitalEdge Showcase for eligible purchasers in their regions.*

**In reference to Page 32 of the Invitation to Bid #ESD112-DE-12.**

*Section 6.5.2b shall be inserted and indented under 6.5.2, and shall read:*

*Partnerships with additional ESD's in other states may be developed during the term of Contract #ESD112-DE-12. Awarded Bidders shall have the option to participate in their first regional DigitalEdge Showcases. If the Contract is extended beyond that year, the Awarded Bidder shall fully participate in subsequent DigitalEdge Showcases with partnering ESD's in other states.*

**In reference to Page 32 of the Invitation to Bid #ESD112-DE-12.**

*Section 6.5.2c shall be inserted and indented under 6.5.2, and shall read:*

*Awarded Bidders shall not be charged a marketing fee for participation in regional DigitalEdge Showcases at ESD's. Awarded Bidders may choose to contribute a door prize or sponsor lunch, and to provide marketing materials about their awarded products.*

**In reference to Page 32 of the Invitation to Bid #ESD112-DE-12.**

*Section 6.5.3 shall read:*

*Awarded Bidders may receive individual invitations to conduct additional demonstrations of awarded products at ESD (or other) technology forums. Participation in these technology forums is option, but encouraged.*



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