

PURCHASING POWER FOR
21ST CENTURY SCHOOLS

DigitalEdge



Welcome to the

Virtual Bidders' Conference

DigitalEdge ITB #ESD112-DE-14A • April 15, 2014 • GoToWebinar



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***Wireless
Mobile
Devices
and
Related
Solutions***

Why we are offering this virtual
Bidder's Conference

- To emphasize the critical parts of the Invitation to Bid
- To review the bidding forms
- To answer questions regarding the contents of the Invitation to Bid

A list of
Helpful Materials

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- Invitation to Bid
 - *Bidder's qualification form-Appendix A*
 - *Non-collusion form-Appendix B*
 - *Offer and acceptance form-Appendix C*
- Bid forms for product groups and categories

The rationale for an additional
Invitation to Bid

- A year ago, DigitalEdge awarded Contract #ESD112-DE-13A to a number of bidders for wireless mobile devices and related solutions.
- In the past year, new products in this genre of products have emerged that districts want. We can't just put those products onto the current contract; they must be competitively bid.
- Publishing a new ITB provides a vehicle for the purchasers to use as they equip their schools with wireless mobile devices and related solutions, and helps them comply with purchasing law.
 - \$40,000 and \$75,000 thresholds in WA state
- Does not replace Contract #ESD112-DE-13A or #ESD112-DE-12.

Highlights of DigitalEdge

ITB #ESD112-DE-14A

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- Timeline (page 4)
- Scope of work (pages 10-11)
- Post-award requirements (pages 22-31)

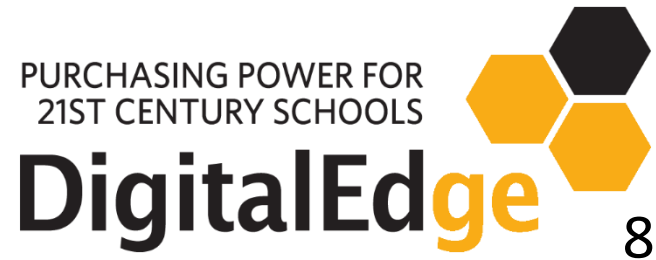
- **Questions and answers**

Dates and Times of Mandatory Awarded Bidder Meetings

Awarded Bidders	Option 1	Option 2
Resellers	May 28, 2014 10:00-12:00 Pac Time	May 29, 2014 10:00-12:00 Pac Time
Manufacturers who are bidding	May 28, 2014 1:00-3:00 Pac Time	May 29, 2014 1:00-3:00 Pac Time

Highlights of DigitalEdge

ITB #ESD112-DE-14A



- Timeline (page 4)
- Scope of work (pages 10-11)
- Post-award requirements (pages 22-31)

- **Questions and answers**

What's on your mind?

Questions and Answers

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Please use the question window in your control panel to ask your questions.

Remember to include the page & section number that you are referencing in the Invitation to Bid.

We will prioritize the questions by addressing the ones that have not been asked yet.

Additional questions will be shared on the web page for this ITB #ESD112-DE-14A:

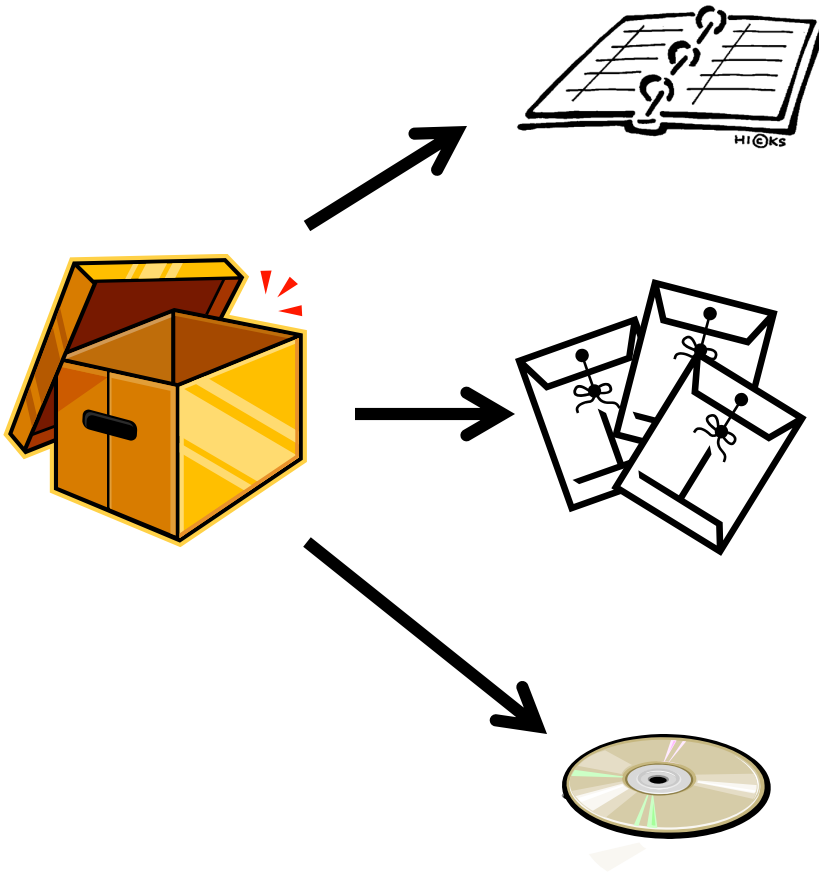
digitaledge.esd112.org



How to bid in response to
ITB #ESD112-DE-14A

- General information about bid forms
(Page 12 of ITB)
- Bid forms for offering price adjustments on product lines
(Both sets of bid forms)
- Bid submission
(Pages 15-17 of ITB)
- Bid evaluation
(Begins on Page 18 of ITB)

Information about your bid materials:
Packing and Submitting



- *Items listed on Page 15*
- *One envelope per manufacturer product group.*
- *Each envelope shall contain the items listed on Page 16-17*
- *A single CD that contains all required materials listed on Page 15-17, and including scanned copies of signed addenda.*

What's on your mind?

Questions and Answers

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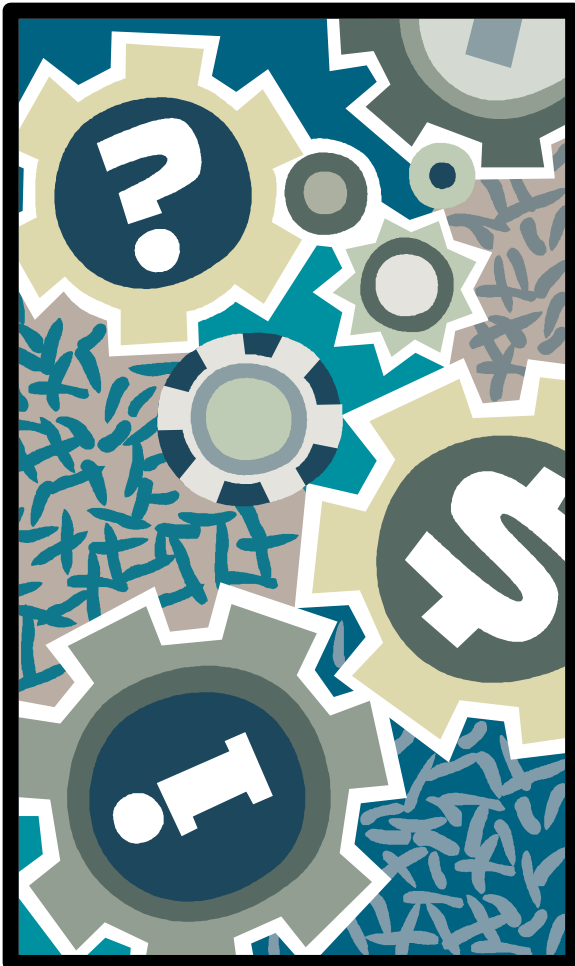
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Introducing...
The DigitalEdge App...

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It's time to...

Close up shop

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During the webinar we covered highlights of the DigitalEdge Invitation to Bid #ESD112-DE-14A.

We are recording this webinar and will make it available on the ITB web page.

Ongoing Q&A's will be posted there, too!

Please read the entire Invitation to Bid to develop a thorough understanding of its contents, requirements and agreements.

Determine whether this ITB is right for you.



Where can I find a copy of this
Video Recording?

The recording for this Virtual Bidders' Conference can be found at:

digitaledge.esd112.org

You can also find us on:



DigitalEdge Purchasing



DigitalEdgeTech



DigitalEdge Channel